



Newsletter

AT&T Cabling Systems Iberia Distributor appointed in Spain

Madrid, 8 August 2014

AT&T Cabling Systems announces the appointment of a new distributor, Equinsa Networking S.I.u., complementing the existing channel reseller network, covering Spain and Portugal. The agreement grants Equinsa Networking distribution of the complete AT&T Cabling Systems product portfolio, including AT&T CopperLine, AT&T FiberLine, AT&T CenterLine, AT&T RackLine and AT&T OutdoorLine.

Javier Peiró, Equinsa Networking Solutions director, said:

"Through this important collaboration with AT&T Cabling Systems, we will combine our experience, coverage and customer service, with a new portfolio of solutions for maximum performance, and support of a technological leader in the industry."

Lorenzo Garcia, AT&T Cabling Systems Country Manager in Iberia Region said:

"This agreement allows us to provide customers of Spain and Portugal robust structured cabling solution, integrating systems to meet the technological demands of challenging environments in traditional networks and Data Centers. I am confident that the added value contributed to our solutions by Equinsa Networking will boost our business in this region and will be a key factor in our mutual success."

Equinsa Networking is a company with a manufacturer-wholesaler profile that provides global solutions for Data Centers and Office-LAN environments. Equinsa has more than 25 years of experience and a proven methodology in areas of consultancy for Data Center environments. Equinsa's professional team has an outstanding theoretical knowledge and extensive experience to perform successfully, complex projects that integrate solutions in areas of IT infrastructure.

AT&T Cabling Systems provides complete and state-of-the-art LAN cabling solutions and components for all needs of enterprise customers. Our high-performance network infrastructure solutions based on innovative designs and highly advanced technology are the first choice for all applications. Combining unmatched reliability with the unparalleled AT&T Millennium™ Lifetime warranty, AT&T Cabling Systems are your key to years of fail-safe and trouble-free operation, minimizing system down-time and maximizing your profits.