



## Newsletter

### AT&T Cabling Systems New Distributor in Benelux: Kannegieter Electronica BV



AT&T Cabling Systems announces the appointment of a new distributor, Kannegieter Electronica BV, complementing the existing channel reseller network, covering Netherlands, Belgium and Luxemburg. The agreement grants Kannegieter distribution of the complete AT&T Cabling Systems product portfolio, including AT&T CopperLine™, AT&T FiberLine™, AT&T CenterLine™, AT&T RackLine™, AT&T OutdoorLine™ and AT&T Port-LockLine™.

Mr. Frank Marree, CEO of Kannegieter, is more than satisfied with this new collaboration. "As a business partner and manufacturer, AT&T Cabling Systems has a vision on knowledge, experience, quality and delivery reliability that links up perfectly with the goals set by Kannegieter."

Mr. Udo Steffens, AT&T Cabling Systems Business Development Director for Europe, said: "We are very happy that to appoint Kannegieter as distributor for Benelux. Kannegieter is well known and deeply established in the IT market and it has an excellent reputation as a professional and specialized distributor for Data Networks. I am confident that the added value contributed to our solutions by Kannegieter Electronica will boost our business in this region and will be a key factor in our mutual success."

Kannegieter Electronica BV ([www.kannegieter.nl](http://www.kannegieter.nl)) is a knowledge-driven distributor and importer of data cabling, network equipment and data center solutions. For nearly 60 years Kannegieter has been successfully applying its knowledge and experience creating new technologies and solutions, so that its customers can count on reliable, future-oriented and well-functioning IT infrastructure. Kannegieter Electronica is more than happy to assist its customers with clever distribution solutions.

AT&T Cabling Systems provides complete and state-of-the-art LAN cabling solutions and components for all needs of enterprise customers. Our high-performance network infrastructure solutions based on innovative designs and highly advanced technology are the first choice for all applications. Combining unmatched reliability with the unparalleled AT&T Millennium™ Lifetime warranty, AT&T Cabling Systems are your key to years of fail-safe and trouble-free operation, minimizing system down-time and maximizing your profits.